

Read the text about the discussion of a psychological study on PsyBlog, a website about scientific research into how the mind works. Some words are missing. Use the word in brackets to form the missing word for each gap (1-12). Write your answers in the spaces provided on the answer sheet. The first one (0) has been done for you.



The Acceptance Prophecy – How We Control Who Likes Us

Familiar with the "Acceptance Prophecy"? In (0) ____ (**add**) to being an awesome band name, it's also a sociological fact: when we think other people are going to like us, we behave more warmly towards them and consequently they like us more. When we think other people aren't going to like us, we behave more (1) ____ (**cold**) and they don't like us as much.

Need some (2) ____ (**science**) proof? A group of researchers headed by Danu Anthony Stinson of the University of Waterloo (3) ____ (**exam**) the ways that anticipation begets fondness by manipulating test subjects' (4) ____ (**expect**) about a person they were going to meet.

Stinson's team recruited 28 men, and told all of them that they (5) ____ (**be**) about to meet an attractive woman. Half of the group were told that the woman was quite nervous and worried about how she would be perceived by them; the others were told only neutral demographic information.

"Quite (6) ____ (**nature**), when these men found that the woman was nervous and (7) ____ (**secure**), it made them feel better in comparison," explains PsyBlog. "This had the effect of making the men much less anxious about the interaction (actually about half as nervous as judged by independent observers) and consequently much warmer."

"What the results showed was that when the risk of rejection was lower, men acted more warmly towards the woman to whom they were talking," continues PsyBlog. "This extra (8) ____ (**warm**) also led to a panel of observers liking them more in comparison with those who were more (9) ____ (**fear**) of risk and therefore interpersonally colder." In other words, the acceptance prophecy (10) ____ (**hold**) true – people who expected acceptance acted more warmly, and were thus perceived as more (11) ____ (**like**). So, take this as a wake-up call – and walk into the room with your head held high, (12) ____ (**anticipate**) a good reception! It may make the difference between being liked or not.

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